



HOMES BUILT FOR LIFE

**Phillippe**

**BUILDERS**

• family owned •  
SINCE 1959

**For Phillippe,  
the personal touch  
makes all the  
difference in building  
and buying a home**

“Building a home can often be a frustrating process. It’s a series of decisions and choices often starting from whether to build a production or a custom home,” says Rachael Phillippe, sales and marketing director for Phillippe Builders, a company known for high-quality custom homes. “To make it easier for those choosing to build a custom home, Phillippe Builders partners with our clients to assist in customizing and building their dream home. Custom-built homes reflect the individualism and creativity of our clients and are designed to fulfill each individual client’s needs, wants and desires to make their home distinctively their own. And contrary to what many people believe, they don’t have to over-the-top expensive.”

In comparison, says Phillippe, a production builder builds a community of homes based on a library of floor plans, each with limited, or sometimes no options for personalization. At times, people choosing a production home and its limited choices might not get the home they really wanted.



A custom builder such as Phillippe typically creates a one-of-a-kind home that offers a wide range of design choices. A production home builder often uses the same house design over and over again resulting in a lack of originality. It’s easy to spot a production home subdivision—with all the homes variations on a theme.

“What makes Phillippe Builders unique is that we offer highly customized options in every home we build, whether it’s built in one of our communities or a stand-alone one-of-a-kind design,” she says, adding that Phillippe Builders believes its clients should get what they want in a home. “That’s what we mean when we say we create a custom home.”

The company’s philosophy begins with quality components to build energy efficient homes reflecting its clients’ tastes and personalities.

“Our home consultants are friendly and very knowledgeable and strive to make custom home building a pleasant and rewarding experience for our clients, not one that is overwhelming and stressful,” says Phillippe. “The important thing to remember is that building a custom home doesn’t have to be scary or crazy-expensive. Whether we are building out one of our models within our communities or starting from scratch in designing a unique home and finding that perfect lot in Northwest Indiana, it’s very much a collaborative effort to bring their home to reality.

“With Phillippe Builders, our clients work with one of our experienced consultants throughout the whole process to select from a library of our favorite homes designs and make changes to suit the homebuyer’s needs without the costly expense of hiring an architect,” says



Phillippe, noting its consultants help in personalizing everything from structural design choices, exterior colors and materials to interior design options. “If the homeowner has an architect we will, of course, work with their own designs as well. While many people associate custom homes with large and expensive homes, a custom home can range from a simple ranch-style home to a more elaborate and multistory floor plan designed around your lifestyle. The key to working with a custom builder is to establish a realistic budget and stick to it. Building an affordable custom home has never been easier.”

Besides having a unique design that reflects your personality, the quality, flow and functionality of your custom home will meet and exceed all your requirements, expectations and standards.



With a long list of awards to its name, Phillippe Builders recently added two more—the 2016 New Construction Award by the Duneland Chamber of Commerce for Coffee Creek in Chesterton and the Gold Key Award by the Home Builder Association of Greater Chicago for Magnolia Gate at The Gates of St. John.

“We’re very proud of our awards because it means we are continuing our long-time philosophy of taking our clients’ dreams and building them a reality,” says Robert Phillippe, whose family has been building homes in Northwest Indiana since 1959. Led by Robert, a third-generation homebuilder, his father and company founder, Dewey Phillippe, remains active in the business, working on drafting and design. Because the family believes that it’s always important to support local businesses—it’s how communities are made and are kept strong—the Phillippe family has been doing business with many of its subcontractors for 30-plus years. Robert Phillippe adds that the

family credits much of its success to the many long-term relationships it has with subcontractors. Many are multigenerational as well and have worked with the Phillippes in constructing high quality homes since it started building 59 years ago.

According to Phillippe, this creates a close bond coupled with a fantastic team of knowledgeable, respect and skilled craftsmen ensuring they can build the home of their client’s dreams.

To further the connection between client and builder, Phillippe Homes offers a construction management program accessible via the Internet.

“We work with clients to individualize their home both inside and out,” says Rachael Phillippe. “We offer a wide range of options for home buyers who make selections from nearly any product in a category—within your budget, of course—rather than selecting from a defined menu of choice. This applies to our home communities just as it does with the one-of-a-kind high custom homes.”

Phillippe Homes works with clients from concept to keys, and beyond. That’s because, ultimately, it’s more than just a house—it’s your house.

“The most rewarding part of what we do comes when there is a beaming smile on our clients’ faces when we say, ‘Welcome Home,’” says Rachael Phillippe.



For information about Phillippe Home Builders, call 708-756-0860 or visit [www.phillippebuilders.com](http://www.phillippebuilders.com).

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